

Wir suchen Sie für unseren Standort in China (Qingdao) als

International Sales Manager (m/f/d)

Type of employment: Vollzeit

Contract type: unbefristet

Travel: gelegentlich

Your tasks

- You will support and advise our East Asia area (Mainly for China market) customers, particularly in the paper, home appliance or glass industries
- Enquiries will act as a constant source of motivation for you to engage intensively with customer needs and processes. As part of a team, you will find high value customer solutions for a wide variety of applications
- You will prepare offers for international projects and carry out English contract negotiations – with the aim of long-term customer loyalty
- You will observe changing market climates and develop corresponding strategies and initiatives for international sales
- You will find suitable strategies for acquiring new customers and participate in international trade fairs
- MSK China office located in Qingdao City

Your qualifications

- At least 3 years of professional experience in the international distribution of complex capital goods
- Profound experience for China domestic equipment sales. Paper, Home appliance or Glass industry are preferred
- Completed technical vocational training or technical degree (mechanical, engineering, industrial engineering, electrical engineering, mechatronics, civil engineering or similar) or a degree in business with specialization in a technical subject
- Good communication and negotiation abilities
- Good command of English, Chinese (Mandarin)
- Willingness to travel minimum 50 %
- Good teamwork player

Our offer

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www.msk-coverttech.cn

- A mid-sized and future-oriented family business
- High quality and innovativeness in an international environment
- Room for active participation and professional development as well as performance-based remuneration
- Individual career paths with international opportunities
- Cultural values such as a respectful and transparent approach, as well as an in-house restaurant and complimentary fruit